

## Lutech expands its Global Competence Center and accelerates in AI with the acquisition of DigitSapiens in the Balkans

- **The Lutech Group acquires DigitSapiens in Albania, continuing its international growth**
- **The new team strengthens Lutech's Global Competence Center, a near-shore hub with 250 professionals dedicated to international projects in AI and digital innovation**

Milano, Tirana and Madrid, November 6th, 2025 – Lutech Group, a European leader in digital transformation and artificial intelligence, announces the signing of an agreement to acquire DigitSapiens, an Albanian company specialized in AI and digital solutions — marking a new step in Lutech's international expansion.

With the integration of DigitSapiens, Lutech's **Global Competence Center in Tirana** further consolidates its position as the Group's near-shore hub, now counting 250 professionals delivering efficiency and expertise to clients in Italy, Spain, Albania, and across Europe.

The center operates in key domains such as Artificial Intelligence, Data Engineering & Analytics, Cloud, CRM, and ERP, with a particular focus on the Energy & Utilities, Telco & Media, and Manufacturing industries.

DigitSapiens brings to Lutech a portfolio of advanced expertise that includes **Cloud Computing** (design, development, and deployment of cloud-native applications, migration, and operational consulting), **Machine Learning** (intelligent solutions based on advanced algorithms for forecasting, automation, and decision-making), **LLM and Artificial Intelligence** (research and development of autonomous agents, prompt engineering, and next-generation AI applications), **Computer Vision** (model training for visual recognition, anomaly detection, and field deployment readiness).

### **A growing ecosystem at the heart of Albanian innovation**

Alongside DigitSapiens, **Sapience AI**, the DigitSapiens spin-off based in the **Durana Tech Park**, Albania's first science and technology park, will also join the Lutech Group. Strategically located between Tirana and Durrës, the park offers state-of-the-art infrastructure for companies, startups, and universities, fostering networking, research, and innovation. Lutech is actively contributing to the Durana Tech Park project, bringing its know-how and supporting the growth of Albania's AI technology ecosystem.

"This acquisition represents a key milestone in our international growth strategy. We are excited to welcome a young, dynamic, and highly skilled team into Lutech, enabling us to further strengthen our delivery capacity on international projects and expand our Global Competence Center in the Balkans. In particular, DigitSapiens' advanced expertise in artificial intelligence and machine learning will be a major accelerator toward a data- and automation-driven digital future," said **Giuseppe Di Franco, CEO of Lutech Group**.



"The integration of DigitSapiens and Sapience AI significantly enhances our Global Competence Center. Their advanced capabilities in AI, cloud computing, machine learning, computer vision, and LLM will allow us to accelerate the development of innovative solutions for our international clients, reinforcing both our delivery capacity and our technological leadership in key markets," said **Gianluca Ciminata, Head of Global Competence Center and CEO of Lutech Balkans**.

The new resources will join the **Lutech Balkans** team, already active in Albania, ensuring full operational continuity for existing clients and further developing local talent.

The closing of the transaction is expected in the first quarter of 2026, subject to customary closing conditions.

