



Lutech Accelerates Its European Expansion: New Acquisitions in Spain and Italy

With Talento Mobile in Spain and Valyrian Enterprise Solutions in Italy, the Group is strengthening its presence in the Iberian market and consolidating its expertise in Salesforce and Cloud & AI.

Milan, April 15, 2026 - Lutech, an Italian leader and European player in the digital and artificial intelligence sectors, continues its growth trajectory and announces two new strategic acquisitions that expand the Group's footprint in Spain and Italy, adding expertise and a distinctive market position in some of the most dynamic segments of Europe's digital transformation, in line with the strategy of acquiring vertical expertise, providing the Group's customers with immediate access to established know-how and existing business relationships.

Talento Mobile, a Spanish company specializing in digital solutions for the financial sector, and **Valyrian Enterprise Solutions (VES)**, an Italian technology boutique focused on Salesforce and AI, with a specialization in the public, energy, and transportation sectors.

These two transactions underscore the Group's commitment to becoming a leading European player in digital innovation by expanding its expertise and geographic reach.

"These acquisitions represent another step forward in our strategy to build a Group capable of supporting European companies at every stage of their digital transformation toward AI," said **Giuseppe Di Franco, CEO of the Lutech Group**. "Talento Mobile further strengthens our foothold in the Iberian market with unique expertise in digital products for the financial sector. "With the addition of VES, we significantly strengthen our offering within the Salesforce ecosystem and expand our AI capabilities, responding to rapidly growing market demand. We will continue to invest in our people and our capabilities to ensure maximum value."

Valyrian Enterprise Solutions (VES)

In a market where the adoption of advanced platforms has become a priority across all sectors, VES - founded in 2022 by Giuliano Caviglia Caviglia with financial backing from VERTEQ Capital - is the Italian technology boutique specializing in Salesforce and artificial intelligence applied to sales and customer care processes. In just three years, the Milan-based company, which also has offices in Rome, has built up a portfolio of over 230 Salesforce certifications and a team of 43 professionals capable of managing the entire project lifecycle.

VES's offering covers the full spectrum of needs for a company seeking to transform its sales, marketing, and customer service processes. The integration into Lutech enables the Group to offer its clients even more comprehensive transformation pathways, combining the Group's scale and project capabilities with VES's vertical specialization in one of the most in-demand technology ecosystems on the market.

Talento Mobile

In the Spanish financial services market, where competition increasingly hinges on the quality of the digital experience offered to end customers, Talento Mobile has established

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itself as a leader over the past ten years. Founded in Madrid in 2014, the company has made the design and development of end-to-end digital products its mission: from the user interface to the back-end architecture, with deep expertise in mobile-first technologies, artificial intelligence, and the automation of customer relationship processes.

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Lutech Group Profile

Lutech Group, a leading Italian and European player in digital and AI, designs, implements and manages solutions for digital transformation, innovation and growth for companies and institutions, thanks to an in-depth knowledge of the specific processes of different industries.

With 6,000 professionals and a business volume of approximately 1 billion euros, Lutech Group drives change through an end-to-end journey in which business consulting, execution, and governance maximize companies' results, for a comprehensive and integrated offering.

For more information, visit www.lutech.group

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