



## Lutech Group announces the acquisition of DOT

Cinisello Balsamo, July 28, 2022 - **Lutech Group**, a leading Italian company and European player in IT services and solutions, today announced the **acquisition of DOT**.

DOT "Digital On Things", is a consulting company specializing in the Salesforce world that mainly deals with Digital Transformation projects for clients in the Enterprise world and through its "Adaptive Agile" approach manages to develop Customer 360 on the Salesforce.com platform.

The acquisition enables Lutech Group to further expand and strengthen the skills of its team operating on the Salesforce platform to offer a wider range of services to companies requiring projects and consulting services on the market-leading platform.

"We are really proud to be part of such a dynamic and rapidly expanding Italian Group in the national and international market," said **Gianluca Ciminata, CEO of DOT**, "We will try with our distinctive values and expertise in the Salesforce ecosystem to make our contribution in the value growth of the Customer 360 world for Enterprise customers.

Thanks to these capabilities, after only two years since its founding, DOT was named TOP Solution Salesforce provider 2020 by the prestigious "CIO Application Europe." To date, the company has more than 60 multi-certified Salesforce consultants and achieved a turnover growth of 235% in the three-year period 2019-21 thanks to the implementation of 28 successful projects.

"The entry of DOT into the Lutech Group is crucial to the expansion of the company's expertise in Salesforce. With the arrival of new resources and specialized professionals, Lutech Group will be able to increase its role as Salesforce Platinum Consulting Partner and strengthen its positioning as the first 100% Italian Salesforce practice." - said **Tullio Pirovano, CEO of Lutech Group**.

### Lutech Group Profile

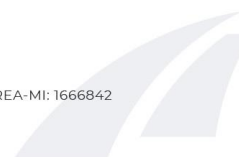
Lutech Group, Italian leader and European player in **ICT services and solutions**, supports the evolution of its clients by designing, implementing and managing end-to-end digital solutions, with a view towards continuous improvement which involves people and processes, technology and knowledge.

Evolution and transformation require a new way of interacting and connecting people, data and technologies. Lutech Group places at the foundation of the Digital Evolution five technological core entities designed to provide a complete and integrated offering, able to meet the manifold needs of digitization: Lutech**Solutions**, Lutech**Digital**, Lutech**Cybersecurity**, Lutech**Services** and Lutech**Cloud**.

For more information, visit [www.lutech.group](http://www.lutech.group)

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